

(Million baht)

Transactions	DETAILS	2017	2016	2015
Net revenues	Deriving from	13,486.32	13,465.95	12,924.07
	• sales	12,446.98	12,615.38	12,342.82
	• dividends	469.66	526.68	378.45
	• gain from disposal of assets	82.48	35.18	0.59
	• gain from disposal on investment	242.62	-	-
	• interest income	20.10	20.35	15.83
	• recovery of doubtful debt	-	-	0.14
	• other revenues	195.75	217.23	141.58
	• gain from impairment of investments	28.73	51.13	44.66
Net profit	After deducting	846.99	936.25	702.71
	• cost of sales	7,861.12	7,851.00	7,640.91
	• selling and administrative expenses	4,663.88	4,493.34	4,468.58
	• loss from impairment of investments	26.23	89.01	5.47
	• loss of investment in associates	-	-	-
	Total expenses	12,551.23	12,433.35	12,114.95
	• finance costs	1.61	1.86	0.94
	• corporate income tax	86.49	94.49	105.46
	equity attributable to owners of the equity			
	• owners of the equity	846.48	936.28	703.19
	• nons-controlling interest	0.51	(0.02)	(0.48)
Total assets	Consisting of	23,280.16	20,198.92	18,565.16
	• current assets	6,902.91	7,190.41	6,891.97
	• non - current assets	16,377.25	13,008.51	11,673.20
Current assets	Consisting of	6,902.91	7,190.41	6,891.97
	• cash and cash equivalents	911.10	1,175.49	589.82
	• trade accounts receivable	1,914.38	1,550.81	1,733.46
	• short-term loans to related parties	30.00	165.00	120.00
	• inventories	3,426.79	3,687.72	3,820.45
	• other current assets	620.64	611.39	628.23
Non-current assets	Consisting of	16,377.25	13,008.51	11,673.20
	• restricted deposits at financial institution	2.95	2.95	2.95
	• long-term loans to related parties	60.00	-	-
	• long-term loans given to employee	2.26	1.39	3.00
	• available-for-sale investments	9,068.04	6,586.04	5,515.59
	• investment in associated companies - Equity method	826.91	695.81	412.61
	• other long-term investments	2,261.06	1,685.60	1,855.33
	• investment properties	1,031.77	979.43	936.19
	• property, plant & equipment	2,874.17	2,810.34	2,623.08
	• intangible assets	31.80	23.89	23.53
	• leasehold	18.64	23.22	27.93
	• goodwill	-	-	66.41
	• other non - current assets	199.65	199.84	206.56

(Million baht)

Transactions	DETAILS	2017	2016	2015
Property, plant& equipment	Consisting of	2,874.17	2,810.34	2,623.08
	• land	1,988.36	1,964.81	1,892.66
	• building and improvements	838.29	803.15	790.49
	• office equipment and vehicles	1,287.26	1,209.06	1,050.28
	• furniture and fixtures	1,198.11	1,097.44	1,010.03
	• assets under construction and installation	40.07	40.46	39.02
	• accumulated depreciation	(2,477.92)	(2,304.58)	(2,159.40)
Current liabilities	Consisting of	2,013.87	2,007.57	2,022.54
	• short-term loans from financial institution	30.00	20.00	30.00
	• trade accounts payable	1,311.45	1,328.34	1,188.72
	• others payable	627.64	608.85	796.95
	• Income tax payable	44.78	50.38	6.87
Non - current liabilities	Consisting of	1,355.64	811.84	556.84
	• deferred tax liabilities	734.45	232.41	30.72
	• employee benefit obligations	577.74	532.59	482.04
	• other non-current liabilities	43.45	46.85	44.07
Equity	Consisting of	19,910.64	17,379.51	15,985.79
	• capital	290.63	290.63	290.63
	• premium on ordinary shares	1,487.14	1,487.14	1,487.14
	• premium on treasury stock	51.43	51.43	51.43
	• legal reserve	50.00	50.00	50.00
	• general reserve	1,789.31	1,706.71	1,638.87
	• unappropriated retained earnings	10,438.35	10,008.71	9,445.44
	• others components of equity	5,804.06	3,801.03	3,038.37
	• owners of the equity	19,910.94	17,395.65	16,001.88
	• non-controlling interests	(0.29)	(16.14)	(16.09)
Cash flow cycle	The Company's cash flow cycle	152.20	159.51	169.77
	commences with the purchase and resale of			
	merchandise and ending with the collection of cash			
	resulting from			
	• collection period	49.14	45.08	48.46
	• inventories coverage	162.90	172.14	181.00
Total employees	deducted payment period	60.44	57.71	59.69
	Consisting of	6,760	7,002	7,100
	• counter sales force	4,801	5,042	5,204
	• office work force	1,959	1,960	1,896
Net revenues per capital		1,990.77	1,915.86	1,814.00
Net profit per capital		125.22	133.72	99.04

A Unit shows number of days

B Unit shows number of employees

C Unit shows thousand baht per headcount