

Transactions	2015	%	2014	%	2013	%
Operating results						
Revenues	12,924,068	100.00	12,562,824	100.00	13,933,301	100.00
• from sales	12,342,816	95.50	12,033,001	95.78	13,328,678	95.66
• from other income	581,252	4.50	529,823	4.22	604,623	4.34
Gross profit	4,701,910	36.38	4,597,530	36.60	5,155,542	37.00
Expenses	12,114,953	93.75	11,960,780	95.21	13,134,891	94.27
Profit before income tax and finance cost	809,115	6.26	602,045	4.79	805,799	5.78
Profit before income tax	808,170	6.25	602,044	4.79	798,410	5.73
Net profit	703,195	5.44	545,186	4.34	684,547	4.91
* Income per capital (baht/headcount)	1,814,001.34		1,778,177.49		1,793,910.31	
* Net profit per capital (baht/headcount)	99,041.49		77,167.18		88,135.35	
* Interest coverage (times)	855.09		662,314.06		107.05	
* Degree of financial leverage (times)	1.00		1.00		1.01	
Financial position						
Current assets	6,891,968	37.12	6,918,605	37.43	6,786,075	38.08
Investments	7,783,542	41.93	7,836,406	42.39	7,414,730	41.61
Fixed assets	3,559,268	19.17	3,513,996	19.01	3,389,154	19.02
Other assets	263,976	1.42	216,999	1.17	230,301	1.29
Goodwill	66,409	0.36				
Total assets	18,565,163	100.00	18,486,006	100.00	17,820,260	100.00
Current liabilities	2,022,536	10.89	2,119,235	11.46	1,983,799	11.13
Other liabilities	556,837	3.00	624,529	3.38	545,792	3.06
Equity	15,985,791	86.11	15,742,242	85.16	15,290,669	85.80
* Number of shares	290,633,730		290,633,730		290,633,730	
* Par value per share	1.00		1.00		1.00	
Financial ratios						
* Current ratio (times)	3.41		3.26		3.42	
* Quick ratio (times)	1.15		1.07		1.02	
* Debt-equity ratio (times)	0.16		0.17		0.17	
* Inventory coverage (days)	181.00		192.76		189.13	
* Collection period (days)	48.46		53.10		53.47	
* Operating cycle days (days)	169.77		183.38		183.58	
* Return on total revenues (%)	5.46		4.34		4.91	
* Return on equity (%)	4.43		3.51		4.39	
* Return on total assets (%)	3.80		3.00		3.69	
* Earnings per share (baht)	2.42		1.88		2.36	
* Dividend per share (baht)	B 1.05		1.05		1.20	
* Book value per share (baht)	55.06		54.17		52.61	

Unit : In thousands of Baht except percentages in parentheses and transactions with an asterisk *

A Result is not materialized

B The Board of directors' Meeting has resolved to pay dividend Baht 1.05 per share and to submit this agenda for approval at the General Shareowners' Meeting to be held on April 25, 2016