

Transactions	2019	%	2018	%	2017	%
Operating results						
Revenues	12,278,019	100.00	13,328,256	100.00	13,457,587	100.00
• from sales	11,309,214	92.11	12,349,628	92.66	12,446,980	92.49
• from other income	968,805	7.89	978,628	7.34	1,010,607	7.51
Gross profit	3,741,191	30.47	4,510,752	33.84	4,585,864	34.08
Expenses	11,525,428	93.87	12,366,298	92.78	12,551,227	93.27
Profit before income tax and finance cost	777,630	6.33	1,010,506	7.58	935,090	6.95
Profit before income tax	775,315	6.31	1,008,866	7.57	933,478	6.94
Net profit	725,196	5.91	931,280	6.99	846,477	6.29
* Income per capital (baht/headcount)	2,574,548		2,189,267		1,990,767	
* Net profit per capital (baht/headcount)	152,065		152,970		125,218	
* Interest coverage (times)	339		612		578	
* Degree of financial leverage (times)	1.00		1.00		1.00	
Financial position						
Current assets	7,647,293	32.34	7,655,759	32.51	6,902,912	29.65
Investments	11,846,450	50.10	11,785,382	50.05	12,156,004	52.22
Fixed assets	3,798,390	16.06	3,853,815	16.36	3,905,939	16.78
Other assets	352,696	1.49	251,607	1.07	252,354	1.08
Goodwill	-	-	-	-	-	-
Total assets	23,644,828	100.00	23,549,512	100.00	23,280,157	100.00
Current liabilities	1,903,813	8.05	1,980,536	8.41	2,013,869	8.65
Non-current liabilities	1,271,328	5.38	1,323,742	5.62	1,355,643	5.82
Equity	20,469,687	86.57	20,245,234	85.97	19,910,645	85.53
* Number of shares	290,634		290,634		290,634	
* Par value per share	1.00		1.00		1.00	
Financial ratios						
* Current ratio (times)	4.02		3.87		3.43	
* Quick ratio (times)	1.75		1.61		1.40	
* Debt-equity ratio (times)	0.16		0.16		0.17	
* Inventory coverage (days)	166.85		155.77		162.90	
* Collection period (days)	51.41		54.43		49.14	
* Operating cycle days (days)	156.38		150.84		151.60	
* Return on total revenues (%)	5.91		6.99		6.29	
* Return on equity (%)	3.56		4.64		4.54	
* Return on total assets (%)	3.07		3.98		3.89	
* Earnings per share (baht)	2.50		3.20		2.91	
** Dividend per share (baht)	0.70		1.21		1.10	
** Dividend payout ratio (%)	29.26		38.20		40.04	
* Book value per share (baht)	70.45		69.64		68.51	

Unit : In thousands of Baht except percentages in parentheses and transactions with an asterisk *

The information from the separate financial statement **

2016	%	2015	%	2014	%	2013	%
13,414,820	100.00	12,924,068	100.00	12,562,824	100.00	13,933,301	100.00
12,615,379	94.04	12,342,816	95.50	12,033,001	95.78	13,328,678	95.66
799,441	5.96	581,252	4.50	529,823	4.22	604,623	4.34
4,764,378	35.52	4,701,910	36.38	4,597,530	36.60	5,155,542	37.00
12,433,346	92.68	12,115,898	93.75	11,960,780	95.21	13,134,891	94.27
1,032,607	7.70	809,115	6.26	602,045	4.79	805,799	5.78
1,030,751	7.68	808,170	6.25	602,044	4.79	798,410	5.73
936,278	6.98	703,195	5.44	545,186	4.34	684,547	4.91
1,915,855		1,814,001		1,778,177		1,793,910	
133,716		99,041		77,167		88,135	
555		855		662,314		107	
1.00		1.00		1.00		1.01	
7,190,407	35.60	6,891,968	37.12	6,918,605	37.43	6,786,075	38.08
8,967,447	44.40	7,783,542	41.93	7,836,406	42.39	7,414,730	41.61
3,789,775	18.76	3,559,268	19.17	3,513,996	19.01	3,389,154	19.02
251,293	1.24	263,976	1.42	216,999	1.17	230,301	1.29
-	-	66,409	0.36	-	-	-	-
20,198,922	100.00	18,565,163	100.00	18,486,006	100.00	17,820,260	100.00
2,007,569	9.94	2,022,536	10.89	2,119,235	11.46	1,983,799	11.13
811,839	4.02	556,837	3.00	624,529	3.38	545,792	3.06
17,379,514	86.04	15,985,791	86.11	15,742,242	85.16	15,290,669	85.80
290,634		290,634		290,634		290,634	
1.00		1.00		1.00		1.00	
3.58		3.41		3.26		3.42	
1.36		1.15		1.07		1.02	
0.16		0.16		0.17		0.17	
172.14		181.00		192.76		189.13	
45.08		48.46		53.10		53.47	
159.51		169.77		183.38		183.58	
6.98		5.46		4.34		4.91	
5.61		4.43		3.51		4.39	
4.83		3.80		3.00		3.69	
3.22		2.42		1.88		2.36	
1.15		1.05		1.05		1.20	
40.49		45.06		47.95		48.31	
59.85		55.06		54.17		52.61	