

Millions Baht

DATA	DETAILS	2015	2014	2013
Net revenues	Deriving from	12,924.07	12,562.82	13,933.30
	• sales	12,342.82	12,033.00	13,328.68
	• dividends	378.45	332.52	384.71
	• gain from disposal of assets	0.59	5.44	66.72
	• interest income	15.83	19.01	10.18
	• recovery of doubtful debt	0.14	2.48	0.06
	• other revenues	141.58	170.37	142.95
	• gain from investment in associates	44.66	-	-
Net profit	After deducting	702.71	542.90	684.55
	• cost of sales	7,640.91	7,435.47	8,173.14
	• selling and administrative expenses	4,468.58	4,475.62	4,894.63
	• loss from impairment of investments	5.47	-	33.26
	• loss of investment in associates	-	49.68	26.47
	Total expenses	12,114.95	11,960.77	13,127.50
	• finance costs	0.94	0.0009	7.39
	• corporate income tax	105.46	59.15	113.86
	equity attributable to owners of the equity			
	• owners of the equity	703.19	545.19	-
	• non-controlling interest	(0.48)	(2.29)	-
Total assets	Consisting of	18,565.16	18,486.01	17,820.26
	• current assets	6,891.97	6,918.61	6,786.08
	• non-current assets	11,673.19	11,567.40	11,034.18
Current assets	Consisting of	6,891.97	6,918.61	6,786.07
	• cash and cash equivalents	589.82	617.17	170.41
	• trade accounts receivable	1,733.46	1,641.99	1,852.37
	• short-term loans to related parties	120.00	145.00	165.00
	• inventories	3,820.45	3,863.03	4,099.48
	• other current assets	628.24	651.42	498.81
Non-current assets	Consisting of	11,673.19	11,567.40	11,034.18
	• restricted deposits at financial institution	2.95	2.95	-
	• long-term loans to related parties	-	18.80	10.00
	• long-term loans given to employee	3.00	5.31	8.57
	• available-for-sale investments	5,515.59	5,710.16	5,358.54
	• investment in associated companies-cost method	412.61	325.23	352.03
	• other long-term investments	1,855.33	1,801.02	1,704.16
	• investment properties	936.19	1,015.29	1,065.63
	• property, plant & equipment	2,623.08	2,457.10	2,276.86
	• intangible assets	23.54	8.91	9.04
	• leasehold	27.93	32.70	37.62
	• goodwill	66.41	-	-
	• other non-current assets	206.56	189.93	211.73

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Property, plant & equipment	Consisting of	2,623.08	2,457.10	2,276.86
	• land	1,892.66	1,798.21	1,665.57
	• building and improvements	790.49	738.93	732.01
	• office equipment and vehicles	1,050.28	834.44	771.16
	• furniture and fixtures	1,010.03	972.38	888.96
	• assets under construction and installation	39.02	42.78	7.00
	• accumulated depreciation	(2,159.40)	(1,929.64)	(1,787.84)
Current liabilities	Consisting of	2,022.54	2,119.24	1,983.80
	• short-term loans from financial institution	30.00	-	-
	• trade accounts payable	1,188.72	1,345.23	1,235.60
	• others payable	796.95	758.17	748.20
	• Income tax payable	6.87	15.84	-
Non-current liabilities	Consisting of	556.84	624.53	545.79
	• deferred tax liabilities	30.72	58.31	25.40
	• employee benefit obligations	482.04	524.75	478.81
	• other non-current liabilities	44.08	41.47	41.58
Equity	Consisting of	15,985.79	15,742.24	15,290.67
	• capital	290.63	290.63	290.63
	• premium on ordinary shares	1,487.14	1,487.14	1,487.14
	• premium on treasury stock	51.43	51.43	51.43
	• legal reserve	50.00	50.00	50.00
	• general reserve	1,638.87	1,575.11	1,502.92
	• unappropriated retained earnings	9,445.44	9,032.41	8,912.55
	• others components of equity	3,038.37	3,248.61	2,996.00
	• owners of the equity	16,001.88	15,735.33	15,290.67
	• nons-controlling interest	(16.09)	6.91	-
Cash flow cycle	The Company's cash flow cycle commences with	A	169.77	183.38
	the purchase and resale of merchandise and ending			
	with the collection of cash resulting from			
	• collection period	A	48.46	53.10
	• inventories coverage	A	181.00	192.76
	deducted payment period	A	59.69	62.48
Total employees	Consisting of	B	7,100	7,065
	• counter sales force	B	5,204	5,179
	• office work force	B	1,896	1,886
Net revenues per capital		C	1,814.00	1,778.18
Net profit per capital		C	99.04	77.17
				88.14

A Unit shows number of days

B Unit shows number of employees

C Unit shows thousand baht per headcount